



Intersec, the leading Fast Data software vendor confirms strong growth on its core market

Intersec signed strategic deals across the globe in 2015, with new references in each region, demonstrating the relevance of its Fast Data offers.

Paris, Feb 17th Intersec, the leading vendor of real-time streaming analytics software today announced +50% growth in Big Data licenses, with a large number of deals that strengthen its positions worldwide.

Following its \$20M series B financing round with Highland Capital Partners, Innovacom and CM-CIC, the company expanded its commercial reach in North America, Latin America, Asia-Pacific and the Middle East. With newly hired local teams, Intersec approached various accounts throughout 2015 on these territories, raising strong interest for its next-generation software and Fast Data technology solutions.

Intersec sold over 10 new platforms in 2015 with major deals for new solutions with existing customers such as SFR or Orange in France and Maroc Telecom in Morocco; and deals signed with new customers in new territories such as PCCW in Hong Kong, Mobinil in Egypt, Entel in Chile, Vivo in Brasil, Zain in Saudi Arabia, Unitel in Angola, Moov in Benin and in Ivory Coast and OPT in New Caledonia.

Intersec has now delivered close to 80 platforms to customers on every continent, expanding its original European and African base to all other regions of the world. The company's live solutions address various operator needs, from Location Data Monetization to Data Analytics and Customer-Base Management.

“2015 has been a very busy year on every side of the activity. We managed to secure great partnerships, to conclude innovative and exciting deals and to open to new territories. We believe 2016 will be as incredible as we are looking forward to concluding our first deals with Cisco, going-on with our strategic partnership with TCS and accelerating our development in some regions,” said Ingolf Ruh, Intersec Chief Revenue Officer.

Chairman of the board Olivier Guillaumin states “Thanks to our investors, Intersec has seen a great year with many new customers and strategic partnerships with global companies. Juniper Research sees the Location Based Services market top \$40B by 2019, driven by Context Aware Mobile Services. As a pure player in Fast Data technology, Intersec is in a unique position to let its clients address this market with the best performing products and platforms for a wide set of customer profiles.”

About Intersec

Intersec designs innovative software enabling companies to leverage their Big Data. Our disruptive technology crunches and consolidates huge amounts of data coming from heterogeneous network equipment and IT, and turns them into actionable insights in real-time. Applications range from Customer Base Management, mass-scale Location-Based Services, Fraud Management and Business Analytics.

Discover our solutions on www.intersec.com and visit us at **Mobile World Congress Hall 5 Stand B26** – Feb. 22-25, 2016.

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